



Grow
with the
Game

nyjtl

ANNUAL REPORT
7.1.16 - 6.30.17

mission

The mission of NYJTL is to develop the character of young people through tennis and education for a lifetime of success on and off the court.

vision

NYJTL's vision is to enable youth to Grow with the Game.

impact

Life skills gained through tennis and education are the catalyst for long-term achievement.



NYJTL program participant Pierre Ntonga, as featured in *The New York Times*
April 18, 2017 article "Cameroonian Siblings Find a New Interest (Tennis) in a New Land."



strategic plan

THE FOUR STRATEGIC IMPERATIVES

NYJTL is the leading youth tennis and education organization in the nation. In June 2017 following extensive research, the Board of Directors adopted a strategic plan with four imperatives.

1

TENNIS ENGAGEMENT

Deepening school partnerships, maximizing the community tennis footprint, and fulfilling the vision of the Cary Leeds Center for Tennis & Learning

2

TENNIS ACHIEVEMENT

Strengthening the NYJTL pathway to provide programs to fully connect beginner, intermediate, and advanced play opportunities

3

ACADEMIC SUCCESS

Integrating NYJTL best practices through all programming and tracking its impact

4

CHARACTER EDUCATION

Incorporating character education throughout all youth programming and professional staff development

dear nyjtl friends and family,



George Guimaraes

NYJTL has its game plan in place to empower youth to *Grow with the Game* with ambitious five-year strategic goals and the completion of the Cary Leeds Center for Tennis and Learning in the Bronx.

NYJTL believes that the life skills gained through tennis provide a powerful pathway to academic achievement and has set the bar high, providing the most impactful programs and services to benefit the youth of New York City. The Cary Leeds Center in Crotona Park in the Bronx is at the heart of much that we do. It's a world-class tennis and community center, with classrooms for year-round multi-disciplinary learning that positions NYJTL to achieve its mission developing the character of young people for a lifetime of success on and off the court.

In April, more than 300 distinguished guests and community leaders celebrated the final phase of the \$26.5 million Cary Leeds Center with the dedication of the Victor Kiam and Pershing Square Stadium Courts, and the Dalia and Larry Leeds Viewing Bridge overlooking this magnificent facility. Looking ahead, plans include bringing back professional tennis tournaments to the Bronx, offering a courtside view of the tennis world for the enjoyment of the community.

The need has never been greater and our staff has never been more motivated. It's a privilege to serve the children of New York City and we're proud to be your neighbor.

Most sincerely,

George Guimaraes
President & CEO

Martin Goldberg
Chairman



Martin Goldberg

nyjtl

by the numbers

26,500

hours of annual academic support services provided annually to underserved youth

6,000

new books distributed to NYJTL students through the Disney and First Book partnership

46

years of continuous service

75,000

kids reached through tennis training for physical education instructors at schools

116

free tennis locations throughout all five boroughs of New York City



contents

- 2 strategic plan
- 3 letter from george guimaraes and martin goldberg
- 4 nyjtl by the numbers
- 6 programs
- 8 partners
- 10 events
- 12 stadium dedication at the cary leads center
- 14 cary leads center by the numbers
- 16 fundraising
- 18 donors
- 22 profiles
- 24 financials
- 25 board of directors



programs



Volley Against Violence

NYJTL piloted the Volley Against Violence program, connecting NYPD Precinct 42 officers in the Bronx with children by offering tennis and education programming at the Cary Leeds Center. This program was designed to improve perceptions and relationships among youth, police, and residents in a fun and safe setting.



ACES AFTERSCHOOL PROGRAM 3,500 PARTICIPANTS

NYJTL administers comprehensive afterschool programs in 28 locations throughout NYC, operating from 3:00 – 6:00 pm daily, providing an engaging environment for children during these critical hours.

COMMUNITY TENNIS PROGRAM 6,500 PLAYERS

Youth ages 5-18 receive tennis instruction from trained coaches in schools and public parks in all 51 New York City council districts. Equipment is provided free of charge for use on site, and all ages are invited to participate in tournaments and events.

SCHOOL TIME TENNIS PROGRAM 65,000 SCHOOL CHILDREN

NYJTL offers training sessions six times annually for Physical Education teachers to learn the fundamentals of teaching tennis, including drills and games, during physical education class time in cooperation with the NYC Department of Education.

ADVANCED TRAINING PROGRAM 100 ADVANCED PLAYERS

The NYJTL Advanced Training Program, which is designed for high performance athletes with aspirations to play at the collegiate level, operates at the Cary Leeds Center. Tryouts are held throughout the year and are open to all players. Those selected receive individualized instruction from the Cary Leeds Center coaching staff.

partners



Uniqlo

NYJTL partnered with Uniqlo for the #BringTheLove campaign leading up to the US Open. This social media fundraising effort generated \$25,000 for programs. Uniqlo also featured NYJTL in its Fifth Avenue flagship store.



USTA EASTERN

In partnership with USTA Eastern, NYJTL implemented the Family and Community Engagement Series (FACES) at the Cary Leeds Center during 2016-17. FACES welcomes families from the South Bronx to participate in tennis, healthy living, and financial literacy programs.

TENNIS CHANNEL

NYJTL students aspiring to become future media professionals utilized the Tennis Channel Broadcast Lab and equipment donated by Tennis Channel to cover the Cary Leeds Stadium Dedication in April 2017 conducting an interview with Billie Jean King that appeared in a segment on Tennis Channel's national "Court Report."

WOMEN'S SPORTS FOUNDATION

With the official opening of the Billie Jean King Clubhouse of the WSF, NYJTL extended its multi-year partnership with the Women's Sports Foundation. The GoGirlGo! curriculum continues to be the cornerstone of NYJTL's young leadership and empowerment efforts.

DISNEY

NYJTL built upon its partnership with Disney, which resulted in distribution of more than 6,000 books to NYJTL participants from the nationally acclaimed First Book program.

BASELINE PARTNERS

NYJTL is grateful for the continuing support of key partners: CITRS (Character, Integrity, Trust, Relationships, Success), NYC DOE (Department of Education) and DYCD (Department of Youth and Community Department), and USTA Foundation (National Junior Tennis and Learning Network.)

events



Lego Robotics Competition

ACES Afterschool students from IS 228K and PS 100X eagerly participated in the February LEGO Robotics Competition combining problem-solving and creativity. IS 228K participants excelled, reaching the semifinals of the competition, which is designed to introduce children to science and technology in a “sporty way.”

CHASE RETURN THE SERVE

In July, the third annual Chase Return the Serve event entertained more than 150 children at the Cary Leeds Center. In partnership with the USTA Foundation and Chase, NYJTL hosted a day of exercise, tennis, zumba, and arts and crafts with a focus on healthy living. Through the USTA Foundation, Chase provides a grant to facilitate additional free NYJTL youth programming throughout the year.

MAYOR'S CUP

The 29th Annual Mayor's Cup brought together more than 600 participants and teams from 160 public, private, and parochial schools representing elementary, middle school, and high school divisions. The competitions were held at the newly completed Cary Leeds Center in early June. Comprised of 14 events, the Mayor's Cup is the largest annual free interscholastic tournament in the nation. Beacon High School has the honor of holding both the Girls' and Boys' Varsity titles.

FALL FESTIVAL

This annual autumn event held on Columbus Day brought hundreds of children out for tennis fun and fall joys such as pumpkin picking and decorating, face painting, and other treats.

TENNIS NIGHT WITH DAD

With the support and active involvement of Bronx Borough President Ruben Diaz, Jr., Tennis Night with Dad, held at the Cary Leeds Center in May, was a family-building experience where parents and children spend time bonding and playing tennis.

ARTHUR ASHE KIDS' DAY

In order to continue to cultivate love and passion for the sport of tennis and all the benefits it brings to a child's life, NYJTL brings hundreds of children from its programs out to the US Open to enjoy the activities and fun.

ACES YOUTH EVENTS

With a curriculum focused on character education, academics, and multi-disciplinary learning, NYJTL afterschool participants enjoyed celebrations in DOE schools, including a STEM Expo, a Youth Leadership Summit, and a Performing Arts Showcase.



dedicated
to serving

Stadium Dedication

On April 9, 2017, NYJTL celebrated the completion of the final stage of construction of the Cary Leeds Center for Tennis & Learning in Crotona Park. With the dedication of the Victor Kiam and Pershing Square Stadium Courts and the Dalia and Larry Leeds Viewing Bridge, the Cary Leeds Center can host more than 800 spectators for major amateur and professional tennis tournaments.

Photographed above: Bill Ackman, Tory Kiam, Martin Goldberg, Larry Leeds, Billie Jean King, George Guimaraes, John Rosenwald and Bronx Borough President Ruben Diaz, Jr.

30,000 children live within
a three-mile radius

6,000 hours of free tennis court
time provided annually to
underserved youth

22 tennis courts available
including 10 covered in
winter months and two
stadium courts

13 full-time staff members
committed to providing world-
class tennis instruction for all

365
day-per-year
commitment to
engaging and
educating parents
and families

cary leeds center

The \$26.5 million Cary Leeds Center for Tennis & Learning is the flagship home of NYJTL. The award-winning facility includes a two-story 12,000 square foot clubhouse with classrooms, access to 20 courts, and two stadium and exhibition courts, which seat up to 800 spectators.





fundraising

Leadership Luncheon

For over 30 years, thanks to the generosity of the Benenson family who has underwritten expenses of the luncheon, 100 percent of the luncheon proceeds have directly supported NYJTL programs. The 2016 Leadership Luncheon celebrated two living legends, Nick Bollettieri and former New York City Mayor David Dinkins, both of whom have been lifetime supporters of NYJTL since its founding in 1971. Eighth graders from the MS 241 Aces Afterschool Program read their poems on leadership and growth to event attendees.

SUMMER GALA

NYJTL's Annual Summer Gala at the Boathouse in Central Park attracted more than 500 VIPs and young professionals for an August evening of dancing and dining, raising \$200,000 in 2016.

DOUBLES BY THE DUNES

"Serious tennis, serious fun" is the mantra for the annual NYJTL Doubles by the Dunes tournament co-chaired by NYJTL Board members Kyle Kliegerman, Rob Rahr, and Matthew Snyder. The doubles competition yielded \$100,000 in donations to NYJTL programs in 2016.

REMEMBERING DALIA LEEDS

The Dalia Leeds Memorial Foundation was established following her passing in 2016 to ensure that free quality tennis instruction will continue to be provided in perpetuity to underserved children.

NYJTL NEXT

The mission of NYJTL Next is to develop the next generation of NYJTL leaders through volunteer and service opportunities for young professionals. Currently, there are more than 200 committed supporters in the NYJTL Next network.



donors

Larry Leeds and family members remember mother Dalia and son Cary on the day after what would have been Cary's 60th birthday.

\$250,000-\$500,000

First American Title Insurance
Company of New York

\$100,000-\$249,999

Deutsche Bank
Wendy and Douglas Eisenberg
Gray Foundation
Latham & Watkins LLP
Leeds Family Foundation
USTA Eastern

\$50,000-\$99,999

Arnhold Foundation
Frances and Benjamin Benenson
Foundation
DLA Piper
Evercore Partners
First Protocol at Goldman Sachs
Scott Friedman
Moore Capital Management
Women's Sports Foundation

\$25,000-\$49,999

Louise B. and Edgar M. Cullman
Foundation
Eric Hadar
The Marian B. and Jacob K. Javits
Foundation
Elena and Tory Kiam
Jeremy Kramer
Polly Scott and James Maher
Mayer Brown LLP
First Nationwide Title Agency
Mara and Ricky Sandler
UNIQLO US
USTA Foundation

\$10,000-\$24,999

William A. Ackman
Charles Bronfman
Jonathan Brooks
Henry Buhl
David Cordish
John de Neufville
William Dempsey
Cheryl and David Einhorn
Phil Eisenberg
Elsie Lee Garthwaite Memorial
Foundation
Rachel Hall
Greg P. Hemphill
Aaron Jungreis
Junior Tennis Foundation
George Landegger
Deborah Slaner Larkin
Arlene and Mitchel Maidman
The Malkin Fund, Inc.
Hermione and Sidney Migdon
Samuel I. Newhouse Foundation, Inc.
Steven Newhouse
Brien O'Brien
Edward Pantzer
Paul, Weiss, Rifkind, Wharton and
Garrison LLP
Jill and Mark Rachesky
Carol Rahr
Susan and Evan Ratner
May and Samuel Rudin Family
Foundation, Inc.
Stephen B. Siegel
Paul Taubman
The Thompson Family
Foundation
Verizon Foundation
Rosemary T. Vrablic

David Weinreb
Wells Fargo Bank
Karen and Robert Williams

\$5,000-\$9,999

Tracy Springer and Rick Antonoff
Peggy and John M. Bader
Bank of America
Robert Bellick
Bloomberg L.P.
Mr. and Mrs. Jason Boxer
Barry Brooks
Emily Carman
Citi Corporate Philanthropy
Sharon Davis
Estreich and Company, Inc
Jon Flint
Russ Flynn
Ellen and Alan Grad
Jeff Himawan
Laurie Lindenbaum and Bob
Horne
Syde Hurdus Foundation
Carl Icahn
Lisa Konsker
Lakeshore Sport and Fitness
Stephanie and Joseph LaNasa
Kenneth G. Langone
Jill Oberlander and Larry Penn
Paola Penarete
Bruce Manson
Paula Marshall
Matthijssen Business Systems
David J. Mazzullo
Jeremy Mindich
Morgan Stanley
Beth and Joshua Nash
Newmark Knight Frank

Yvonne and Leslie Pollack Family
Foundation
Deepak Raj
RBC Capital Markets, LLC
Related Companies
Valerie and Steven Rifkin
Andrew Rosen
Jasnit Singh
Kimberly Smith
Tennis Channel
Marjorie and Clarence E.
Unterberg Foundation
USTA
Audrey Weil
Stuart Weitzman

\$2,500-\$4,999

Selim and Luna Benardete
Charitable Fund
Lynne Bermont
Michelle Botticelli
Anne and Jeb Boucher
Kathrin Brown and William
Schwarzschild
Tory Burch
Yvonne Buysman
Carroll Gardens Plumbing Supply
Jenniffer Fortino
Jeffrey Cohen
Craig Effron and Company
Nicolas T. Ferreri
Ira Golub
HM Sprinkler Inc
Stephen Hanson
Henry Myers Plumbing and
Heating, Inc.
Jennifer Jordano
Miki Kagan and Sheldon Werdiger



Eric Hadar and family members celebrate the opening of the Eric D. Hadar Family Foundation Courtyard Terrace.

HUB International
Lisa and Kyle Kliegerman
Fay Ann Lee
David Lesch
John P. Livingston
Richard H. Maidman
Martin D. Mann
Susan Mazzoni
Sonnet and Ian McKinnon
Terry and Thomas Messner
The New Yankee Stadium
Community Benefits Fund
Joseph L. Parker, Jr.
Anthony Pesco
Kristin and Robert Rahr
Steve Schott
Dominique Schulte and Darren Seirer
Sports & Arts in Schools
Foundation
Rebecca Stein
Strang Hayes Holding Corp.
Stephanie Speranza
Lisa M. Volling
Ryan Watson
Wells Fargo Private Bank
Maz Yaghmaie
Suzanne Zimmer

\$1,000-\$2,499

Kimberly Alexander
Jeff Altman
American Business
Deborah and Clarel Antoine
April Horton
Claudia Baez and Alejandro Baez
Sacasa
Kerri Martin Bartlett
Eddie Belaval

Bonnie and Joel Bergstein
Barbara Best
David Bieber
David Biro
Allison Bodenmann
Nick Bollettieri Foundation, Inc.
Thomas Brockley
Robb Bunnen
Dale and Bob Burch
Rockland Diagnostic Imaging
Center for Educational Innovation
American Express Co.
York Chu
Monica and Jeff Cohen
Dana Comfort
Zander Comfort
Dana Zucker and Brahm Cramer
Mary Jane and Glenn Creamer
James W. Crystal
Robert de Rothschild
Donald Dell
Niko Elmaleh
EmblemHealth
The Father's Day/Mother's Day
Council, Inc.
Lori and Mark Fife Foundation,
Inc.
Financial Benefits Research
Group
Jane and William Foster
Harold Freeman
Fort Lincoln New Town
Corporation
Samir Gandhi
Michael Gelman
Brian M. Gillott
Jonathan L. Glashow
Annette Grant

Holly Greene
Oliver Gunn
Zvi Hahn
Constance Hall
Shepard Halsch
Richard Hanzelko
Wyatt Haskell
Laura Jean Hawkins
HCK Recreation
Grace and Miguel Hennessy
William F. Hills
Lawrence Hong
Ritchey and David Howe
Karen Ikeda
Cameron Iraj
The Jacobs Family Fund
Richard Kessler
Dani and David Kirsch
Howard Kleinman
Peter Kohnstamm
Kay Koplovitz
Jordan Labkon
Logan Langberg
Netter Foundation, Inc.
The Lucy Foundation
Lawrence Mandelker
Nicholas Martini Foundation
Melanie Meyers and Edward May
Mercedes Michel
Christopher Moore
Morse Family Foundation
Andrew L. Morse
Alvin Murstein
Graham H. Nix
Annie O'Connor
Daniel W. O'Connor
Olympus Holdings
Anne Straton Pierson

Anna Pinedo
Jason Pinsky
Brett Pollak
David Raab
John Rice
Richard Solomon
Robert M. Rosner
Darryl Schaffer
Connie Seay
Stephen Shapiro
Shearman & Sterling LLP
Robert Siefert
Jeffrey Sloves
Rachel and Matthew R. Snyder
Pamela Sporing
Staples Business Advantage
Edward Stiefel
Ron Sussman
Laura Thompson
Deborah Tipton
Alice Torre
Jean L. and Raymond S. Troubh
Fund
Gordon Uehling
Peter F. Vallone
Loretta Van Raalte
Daniel Videtto
Stanford S. Warshawsky
Robb Wehmuller
John L. and Sue Ann Weinberg
Foundation
Sheldon Werdiger
Charles Whittingham
Cici and Alan Wilkinson
William C. and Joyce C. O'Neil
Charitable Trust
Rose and James Wolfe
Ross Wollen



Tory Kiam honors his father Victor Kiam during the April Stadium Dedication ceremony.



Leadership Luncheon honorees former New York City Mayor David Dinkins (L) and Nick Bollettieri (second from R) were presented by Billie Jean King and Tennis Channel CEO Ken Solomon, respectively.

\$500-\$999

Peter Aarts
 Alexander M. Ackley
 Jerome Alpern
 Valentina Antill
 Nancy Aranow
 Baldwin Brothers, Inc.
 Richard Baron
 Mollie Bellick
 Ray Benton
 Harold Birnbaum
 Michael Borkowsky
 Debra and Steven Bricker
 Roger B. Briggs
 Gary Brody
 Bronx-Lebanon Hospital
 Laura Tisch and Stafford Broumand
 David Brown
 Diane Buchman
 Mark Canno
 Mark Capehart
 Harolyn Cardozo
 Yasmin Carey
 Gregory Cilek
 Deborah Ciolfi
 Alison Coleman
 Elo Comfort
 Ken and Diane Corba
 Howard Cowan
 Elissa F. Cullman and Edgar M. Cullman Jr.
 Slobodan Damiyano
 Alexandra Dell
 James G. Dix
 Edmund C. Duffy
 Sydney Duplak
 David Einhorn
 Engel and Volkers New York Real Estate, LLC
 Dinah and Uri Evan
 Amal Farhat
 Barry F. Faust
 Financo
 Rebecca and Roger Fine
 Richard Fleishman
 Sara Fornaciari
 Maria and Dmitriy Genkin
 Robert Gibbons
 Leslie Gittess
 Martin Goldberg
 Kelly Goodhart
 David Gould
 Jonas Grossman
 Gina Pampena and David Harland
 Robert Harrison
 Anne and Steve Hentschel
 Ann and Weston Hicks
 Craig Hoover
 Jay Horowitz
 Jayen Madia
 Venus Jones
 Elodie Pinaud and Jamie Juan
 Ilse E. Kagan
 Kantor, Davidoff, Mandelker, Twomey, Gallanty and Olenick P.C.
 Jeffrey Karsh
 David Kaufman
 Eric Kaye
 Anne and John Kelly
 Marie Kelly
 Jonathan Knipe
 Hannah Kohlman
 Eliza Kontulis

William Kramer
 Ward Kruse
 Keith Jeffrey Laskin
 William P. Lauder Fund
 Thomas Lee
 Alice Levine
 Oliver Libby
 Juana Libedinsky
 Marc Lowitz
 John MacIntosh
 Kunj Majmudar
 Dana Mancuso
 Douglas Mason
 Mark Mason
 Randy Master
 Ian McCormick
 Carl McDougall
 Tracy McEvoy
 Joseph McLaughlin
 Steven Michaelson
 Antonia and Spiros Milonas
 Debbie and Robert Mitchell
 Heather and George Mitchell
 Douglas A. Morse
 Shirley Nannini
 Nancy and Daniel Neff
 Anne and Charles Niemeth
 Sumit Nihalani
 Joanmarie and Tom O'Connor
 Lindsay O'Donnell
 Karen O'Sullivan
 Gillian Pinchin
 Teresa Pine
 Fotios Piniros
 Poonam and Naryad Prasad
 Edward Ricchiuto
 Michele Rothstein
 Paul Rubenstein
 Mindy Schneider
 Marvin C. Schwartz
 Joseph Shabot
 Selma and Alvin Silverman Foundation
 Steven Simkin
 Jacqueline W. Slifka
 Linda Jane Smith
 Richard Smithline
 John G. Snyder
 Tom Sperry
 Jacinta Stark
 Claire Stull
 Amir Sultan
 Walid Tamari
 Carole and Philip Taylor
 Brenda Thompson
 Judith and Michael Thoyer
 Karen Urban
 Annica van Starrenburg
 Susan and James Verna
 Rosalind P. Walter Foundation
 James J. Wilson
 Andrea Wong
 Barbara and John Wynne

\$250-\$499

Ginny Apple
 Arun I and Asmita Bhatia Family Foundation
 Christine Aschwald
 Robin Kiam Aviv
 Lois and Marc Backon
 Lucas Batzer
 Roger K. Baumberger
 Joe Beebe
 Joe Blatt



The state-of-the-art Cary Leeds Center was selected for the filming of an Under Armour commercial featuring Grand Slam Champion Andy Murray. NYJTL's Tournament Team participated alongside their idol.

Heidi Bliss
 Augie Bloom
 David Caldwell
 Alex Camacho
 Bailey Carson
 Jason Carter
 Lin Chen
 Cathryn Collins
 Greg Conner
 Kaitlin Connors
 Cody Correa
 Grant Cox
 CS Craig Family Foundation
 Diane and Scott Crystal
 Joel Davis
 Kristina Dell
 Benjamin Doller
 Gretchen Drennan
 Jill Driban
 Hayden Dunbar
 Gina Emdin
 Andrea Finkelstein
 Donna Fitzgerald
 Miguel Garcia
 Michael Gelb
 Carol Gilman
 Pamela Glick
 Matthew Grabell
 Francis Greenburger
 Lorrie L. Guiza
 Kelly M. Halper

David Lee Hamilton
 Sally Henry
 Michael Horgan
 Kristin Hovencamp
 Lee Hunter
 Cena Jackson
 William James
 Russ F. Jellinek
 Greg Conner
 Pamela Johnson
 Shirley Johnson
 Joy Jones
 Mark Kaschenbach
 Ellen Jewett and Richard Kauffman
 Patricia Kaufman
 Lisa Kelly
 Jonathan Kim
 Scott Kimmel
 Bradford R. Klatt
 Jacqueline Klinger and David Price
 Craig Klosk
 Steven Koeppel
 Milana Kosovac
 Diane G. Kranz
 Neil Kreinik
 Jessica Kruskamp
 Howard Labkon
 Rafael Lamberti
 Laura and Kyle Lanigan

Vicky Lasseter
 K-Ming Lee
 Joshua Lefkowitz
 Lesch-Percy Foundation
 Laurence S. Levy
 Beatriz Luna Vida
 Marilan Lund
 James Maher, Jr.
 Uday Gobind Mahtani
 William Marron
 Tom McDermott
 Thomas Melton
 Faith Menken
 Judy Michaelson
 Alexis Mintz
 Montefiore Medical Center
 Richard A. Morton
 Jacob A. Myers
 Todd Parker
 James Parsons
 Kim Pillar
 Roger Pine
 Phillippa Portnoy
 Terri Pucin
 Weston Quasha
 Mike Reickert
 Cecilia Robles
 Ronald S. Rolfe
 Eli Rubin
 William F. Ryan Community Health Center

Scott Salmon
 Dan Salvatore
 Wendy Samuel
 Ryan Seidman
 Jared Shapiro
 Robert William Shapiro
 Elizabeth Sherman
 Ned Sherwood
 Chris Silva
 Perry Silver
 The Slovin Foundation
 Gerard Smith
 Linda Spratt
 Meredith and Ben Stein
 Mika Sterling
 Eli Talbert
 Jaclinn and Michael Tanney
 Soo Mi Thompson
 Joel Tractenberg
 Yigit Uctum
 Daniel Urban
 Charlotte E. Viener
 Candace E. Wark
 Karin Weiner
 Lorraine and Marc Winsberg
 Peter M. Wolf
 Women's Country Club Tennis League
 Vanessa Wyndham
 Bruce Young
 Alex Zamoyski

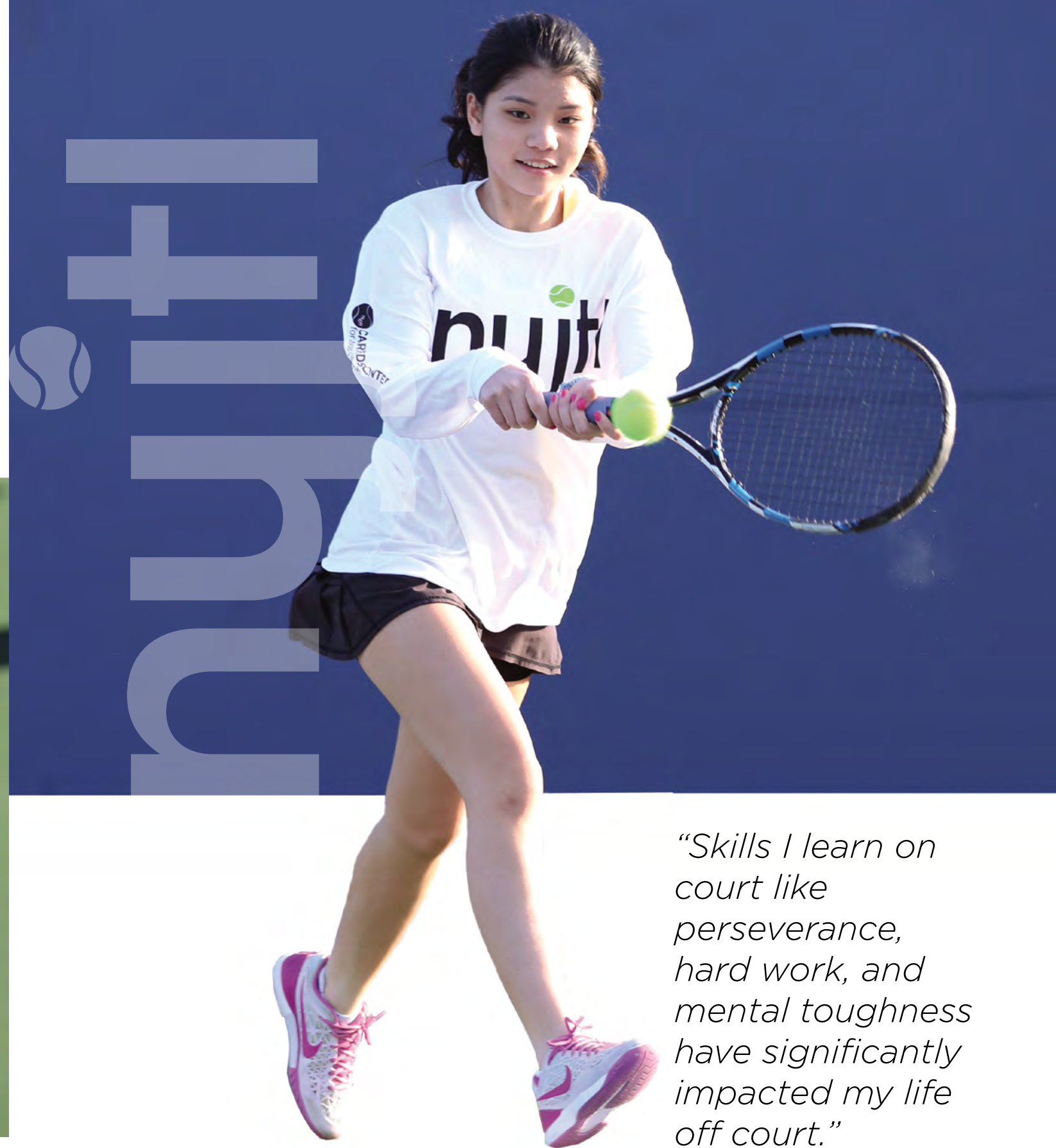
profiles

“Tennis has taught me to have more discipline and to strive more for what I want.”



MEET CHRISTOPHER

Christopher, 15, is serious about his game. Born in the Dominican Republic, he traded in his baseball bat for a tennis racquet. Christopher discovered the Cary Leeds Center while walking through the park one day, fell in love with the game, and never looked back. In less than two years, Christopher's meteoric improvement has landed him a spot on NYJTL's Tournament Team.



“Skills I learn on court like perseverance, hard work, and mental toughness have significantly impacted my life off court.”

MEET CHRISTINA

Christina, 16, is at the top of her game. This NYJTL veteran has been playing in the program for 11 years — ever since she can remember. Now a nationally-ranked junior, a member of NYJTL's Tournament Team and an honors student at Bronx High School of Science, Christina has her sights set on college tennis and a bright future.

financials

	FY2017	FY2016	FY2015
REVENUES			
Government grants	\$10,491,996	\$10,337,782	\$10,370,119
Foundation and Corporate grants	402,597	317,875	281,584
Program revenue		10,515	53,250
Cary Leeds Center — program fees	1,089,925	675,491	
Contributions			
General	103,340	52,908	91,185
Capital	135,196	633,994	2,220,578
Special Events (Net)	1,746,624	1,730,542	1,483,161
Tournaments		214,561	150,324
Miscellaneous Income	50,882	57,183	164,235
Total revenues	14,020,560	14,030,851	14,814,436
EXPENSES			
Program services			
Tennis	836,830	1,198,935	1,309,279
Cary Leeds Center	1,606,295	1,305,379	
Education	9,045,703	9,124,965	9,440,809
Total program services	11,488,828	11,629,279	10,750,088
Management and general	1,645,538	1,088,107	807,642
Fundraising	552,735	546,485	557,768
Start-up cost (Leeds construction)			201,871
Total expenses	13,687,101	13,263,871	12,317,369
Operating surplus before net assets and depreciation expense	333,459	766,980	2,497,067
Depreciation expense	(580,434)	(573,051)	(10,863)
Change in net assets	(246,975)	193,929	2,486,204
Net assets — beginning of year	12,039,812	11,845,883	8,909,679
Restatement			450,000
Net assets — end of year	\$11,792,837	\$12,039,812	\$11,845,883

(A) In FY2017, Tournaments are included in Leeds Center.

nyjtl board of directors



NYJTL Board members at the annual Leadership Luncheon with honorees Hall of Fame coach, Nick Bollettieri and former Mayor David Dinkins.

OFFICERS

Martin S. Goldberg, *Chairman*
Tory Kiam, *Vice Chairman*
Carlos Cuevas, *Vice President*
Karen Ikeda, *Vice President*
Steven Simkin, *Vice President*
Robert Horne, *Treasurer*
Polly Scott, *Secretary*
George Guimaraes, *President & CEO*

Kyle Kliegerman
Fay Ann Lee
Larry Leeds
Arlene Maidman
Bruce Manson
Randy Master
Mercedes Michel
Sidney Migdon
Mark H. Rachesky
Robert Rahr
Matthew Snyder
Rebecca Stein

DIRECTORS

Allison Bodenmann
Gary Brody
Yvonne Buysman
David N. Dinkins
Craig Effron
Howard Endelman
Robert H. Harrison
Miki Kagan

EMERITI

Lewis H. Hartman, *Chairman Emeritus*
James R. O'Neill, *President Emeritus*
Lawrence B. Benenson, *Director Emeritus*
Peter Malkin, *Director Emeritus*
As of June 7, 2017

CREDITS

Editor: Sports+Plus | Design: CSA Studio | Cover Photography: Dave Dellinger

*"Through tennis, lives can be changed
and spirits reclaimed."*

— Arthur Ashe



nyjtl

Grow with the Game

58-12 Queens Boulevard, Suite 1, Woodside, NY 11377 • 347.417.8100 • nyjtl.org